

Message Text

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10

ORIGIN AF-08

INFO OCT-01 ISO-00 OPIC-03 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 EB-07 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 SS-15

NSC-05 H-02 AID-05 /059 R

DRAFTED BY AF/W:RAMCGUIRE:JWM

APPROVED BY AF/W:TWMSMITH

OPIC:CMIDDLETON

----- 093427

R 160142Z OCT 76

FM SECSTATE WASHDC

TO AMEMBASSY ACCRA

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E.O. 11652: N/A

TAGS: EAIR, EFIN, GH

SUBJECT: OPIC INSURANCE AND MCDONNELL DOUGLAS AIRCRAFT

REF: ACCRA 7548

1. WILLIAM SINGER, DIRECTOR, COMMERCIAL SALES FOR AFRICA, MCDONNELL DOUGLAS, CALLED DESK OFFICER MCGUIRE OCTOBER 7 AND SAID OPIC INSURANCE OFFICER BAZARIAN HAD INFORMED HIM THAT EMBASSY HAD SENT OPIC A CABLE WHICH STATED THAT GHANA AIRWAYS (GA) QUOTE WAS NOT IN NEED OF NEW EQUIPMENT UNQUOTE. MCGUIRE TOLD SINGER THAT HE COULD STATE CATEGORICALLY THAT EMBASSY HAD NEVER MADE SUCH A STATEMENT. MCGUIRE ADDED THAT OUR CONCERNS INCLUDE CHRONIC MISMANAGEMENT OF GA AND WHETHER SO MUCH NEW EQUIPMENT WOULD ENABLE GA TO MAKE A PROFIT OR EVEN MEET PAYMENTS ON LOAN/LEASE. MCGUIRE SUGGESTED SINGER CALL BAZARIAN TO SEEK CLARIFICATION OF EMBASSY'S VIEWS. --

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2. BOTH OPIC OFFICIALS INVOLVED WITH MCDONNELL DOUGLAS

PROPOSAL FOR GHANA, BAZARIAN AND HILLIARD ZOLA, ARE OUT OF THE COUNTRY UNTIL EARLY NOVEMBER. OPIC AND AF/W WILL BRING SUBJECT TO THEIR ATTENTION WHEN THEY RETURN.

3. OPIC INSURANCE OFFICER (MIDDLETON) ADVISES THAT OPIC HAS NOT YET MADE FINAL DECISION ON APPLICATION.

HABIB

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Message Attributes

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